



Business PARTNERS

Announcement

Investing in Entrepreneurs

Audited results for the year ended 31 March 2011



4,2%

Operational assets

R2 673,8 million



31,9%

Investments approved

R1 009,3 million



10,0%

Assets per employee

R10,0 million



13,3%

Net profit

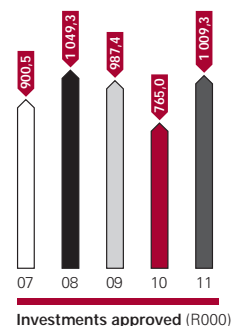
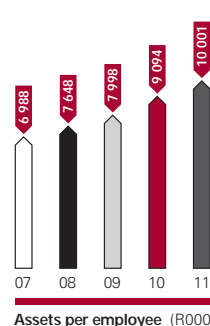
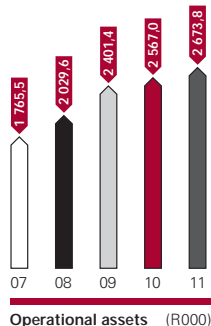
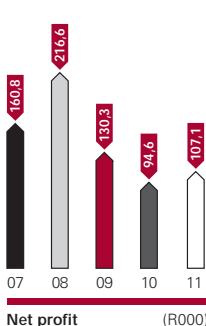
R107,1 million



9,1%

Dividend per share

12 cents



Operational Highlights

- The portfolio of investments under management increased by R54,7 million to R2 104,6 million (2010: R2 049,9 million) — an increase of 2,7 percent
- The investment property portfolio increased by R52,1 million to R569,2 million (2010: R517,1 million) — an increase of 10,1 percent
- During the year 438 investments (including investment properties) were approved to the value of R1 009,3 million (2010: 431 investments to the value of R765,0 million) — an increase of 31,9 percent. Of these
 - 145 investments to the value of R360,7 million (2010: 157 investments to the value of R286,7 million) were approved for black entrepreneurs
 - 172 investments amounting to R389,5 million (2010: 149 investments amounting to R260,4 million) were approved for female entrepreneurs
- 27 investments amounting to R22,6 million were advanced on behalf of the Business Partners–Khula Start-up Fund, launched in 2006 as a R150 million fund for investment in start-up businesses by historically disadvantaged individuals
- Properties under management total more than 458 000 m² of lettable space and are occupied by 2 108 tenants
- More than 9 490 employment opportunities were facilitated through our investment activities
- 370 mentors are available to provide mentorship and consulting services to clients



Making big things happen for small businesses

Corporate Services and Registered Office, **Business Partners Limited**, 37 West Street, Houghton Estate, Johannesburg, Tel: +27 11 713 6600, Fax: +27 11 713 6650, e-mail: enquiries@businesspartners.co.za, www.businesspartners.co.za, Registration number: 1981/000918/06, ISO 9001:2008 certified

Directors JP Rupert (Chairman), T Van Wyk (Deputy Chairman), N Martin* (Managing Director), C Botes*, JW Dreyer, DR Geeringh, G Gomwe (Zimbabwean), Dr P Huisamer, Dr E Links, ZJ Matlala, F Meisenholl, D Moshapalo, SST Ngcobo, Dr ZZR Rustomjee, VO Twala, G van Biljon*. * Executive. **Company secretary:** CM Gerbrands